

Contact Info



Mailing Address

Al-Masodia Al Ain Abu Dhabi.

Permanent Address

Al-Masodia Al Ain Abu Dhabi.



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azizswati319@gmail.com

EDUCATION

- **01 year IT diploma from Jibrail Welfare Trust**, Karachi.
- **Intermediate (Pre-Engineering)** BIEK, Karachi.
- **Matriculation (Science)** BSEK, Karachi.

PERSONAL INFO

Father's Name: Muhammad Zaman
(late)

D.O.B: 03-Mar-1994

Nationality: Pakistani

CNIC # 15602-700294-3

Passport # JF0005941

AZIZ UL HAQUE

(April 11 – June 23)

Salesman / Sales Representative.

11+ years working experience:

- **02 years hands on experience as a sales representative at Ejaz Communications and Mobile Accessories.**
- **07 years hands on experience as salesman at Jalil Medical and General Store.**
- **02 years hands on experience as a DEO in Pakistan Naval Intelligence.**
- **02 years hands on experience as a security supervisor at Behria Security Services.**

Key Responsibilities:

Working at **Jalil Medical and General Store** as a **Sales Representative** (Salesman) with below mentioned entrusted responsibilities.

- Present, promote and sell products/services using solid arguments to existing and prospective customers.
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs.
- Establish, develop and maintain positive business and customer relationships.
- Reach out to customer leads through cold calling.
- Expedite the resolution of customer problems and complaints to maximize satisfaction.
- Achieve and agreed upon sales targets and outcomes within schedule.
- Coordinate sales effort with team members and other departments.

Marital Status: Married
Religion: Islam
Languages: English-Urdu-Pashto
References: Available

SUMMARY

A Dedicated, Result Oriented
Qualified **salesman / Sales Representative** and
Experienced with Impeccable
relevant Skills & Expertise of **10+ years** in sales dept.

Hardworking & Passionate
Personnel and able to work
Under Pressure.

Organized and Well-Structured
at work and committed to
deadlines and schedules.
Committed to working as a
collaborative and positive team
member.

Striving to utilize my knowledge
and expertise for optimal results
& overall plant & personal
growth.

Experienced in establishing
coordination between all levels.
Being a firm believer in
professionalism, I can adapt to
any kind of working
environment and Pride myself
being an active learner with a
'can do' nature.

My flexible nature helps me to
use criticism to my advantage
to prove myself worth.

SOFT SKILLS

- Analyze the territory/market's potential, track sales and status reports.
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional activities.

Technical Competencies

- Excellent communication, negotiation and selling skills.
- Highly motivated and target driven.
- Excellent knowledge of MS office.
- Prioritization, time management and organizational skills.
- Ability to create and deliver presentations tailored to audience needs.
- Relationship management and openness to feedback to improve more and more.
- Ability to build productive business professional relationship.
- Excellent speed of typing to meet standard.

‘MY FIRST PRIORITY IS SAFETY’

- Excellent Communication
- Effective Presentation
- Efficient Problem Solving
- Critical Thinking
- Decision Making
- Teamwork & Leadership
- Adaptable & Flexible
- Pro-active
- Target Oriented
- Time Management
- Team Leader
- Motivation
- Safe practices
- HSE implementation
- Problem Solving
- Computer Literacy
- Willing to Learn
- Adaptability
- Logical Thinking
- Conflict resolution
- Technical presentations and documentations.

IT SKILLS

- Microsoft Office Suite
- Office 365